



Sell Well: How to nail every sale, every time

Clive Gibson

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A new breakthrough technique to successfully conclude sales ... every time.

If you close more sales, you'll make more money, right? Research has revealed that more sales are successfully concluded when a technique is used whereby the salesperson asks questions of a client rather than just informing them of a product or service. *Sell Well: How to make every sale, every time* introduces this technique and shows how to best utilise it in the market so that you, too, can excel at selling. Because earning a decent, even spectacular, living from selling is now within your reach. This is the book every salesperson, whether new or experienced, should not be without. So what are you waiting for? Read *Sell Well* and start applying the techniques to your selling today.



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