



Needs Assessment: An Overview (Book 1)

James W. Altschuld, David Devraj Kumar

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"The strength of the book is its thoroughness and how it actually takes the reader inside the experience, step-by-step, of conducting a Needs Assessment..."

—Jody Bortone, *Sacred Heart University*

This book focuses on how results have to be utilized in an organization for an assessment to be considered a success. The authors describe the three phases of needs assessment in depth along with subtleties in implementing them.

Although this book can be used in a stand-alone fashion, it is part of the **Needs Assessment KIT**—five interrelated and sequenced books that take the reader through the needs assessment process (ISBN: 978-0-7619-2595-8).



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