



Managing for Change: Leadership, Strategy and Management in Asian NGOs

John Hailey

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An increasing proportion of the world's poor is dependent on NGOs for the support the state cannot or will not provide, but little has been written to analyze or guide best management practice, which is so critical to their success. Managing for Change addresses the key operational issues facing NGO managers, drawing lessons from the reality of southern NGOs. It explores areas such as the formation of strategy, effective NGO leadership, the handling of donor relations, staff motivation and development, and the management styles most appropriate to crises and change.



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